



## HODES & LANDY

### PREMIER SENIOR LIVING CONSULTING PRACTICE

We provide expert representation and consulting services throughout the Assisted Living Residence (ALR) licensure process to senior living companies seeking to operate in New York State.

[www.hodeslandy.com](http://www.hodeslandy.com)

### ASSISTED LIVING EXPERTISE

COMPREHENSIVE REPRESENTATION AT THE FOREFRONT OF THE REGULATORY AND POLICY ARENA

Ginger Lynch Landy, Principal, leads Hodes & Landy's Senior Living Consulting Practice. She advocated for and helped craft both the Assisted Living Reform Act of 2004, (ALRA), the statute that defines the framework of assisted living in New York State, and the governing regulations. The firm is an active participant in all DOH regulatory work groups which enables us to provide our clients with an experienced voice at the table and up to the minute information on proposed policy changes. We have:

- In-depth knowledge of NYS regulatory requirements;
- Long-standing productive, working relationships with NYS Department of Health.

### PROJECT LIAISON

We provide step by step guidance and expert advice throughout the entire licensure process and function as the point of contact between DOH and the applicant. Specifically, we:

- Ensure complete, accurate, and timely submission of all application schedules;
- Advise on DOH required and preferred regulatory language;
- Work collaboratively with DOH and clients to identify and resolve issues to ensure that your project stays on schedule.

### TEAM MANAGEMENT

We manage the licensing process by working with your team to develop and produce the required project information as your application advances through the multiple licensure phases.

### PROVEN TRACK RECORD

#### 100% SUCCESS RATE

We take great pride in our ability to achieve licensure approval as expeditiously as possible in a manner that meets your business objectives and your project's development schedule.

**For information please contact Ginger Lynch Landy or Michele O'Connor at 518-465-8303**

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